

## What makes a Farmer/Rancher proposal competitive?

# Western SARE Farmer/Rancher Grant Program FAQs

- Have a clear and concise proposal. Make sure the rationale of doing the proposed research and its beneficial outcomes are well-justified and documented.
- Grant reviewers will check that your proposal has an explicit link to the three pillars of sustainable agriculture (i.e., environmental, economic, and social) and will look for evidence that you have explained this connection.
- Each objective should be a clear statement describing an intended achievement.
   Objectives must be specific, measurable, achievable, realistic, and time-bound. For more details see <u>Successful Objectives</u>.
- Include sufficient detail so that reviewers can determine if the approaches are suitable to achieving your objectives. Avoid the use of jargon that may be unfamiliar outside your industry or specialty area and define all acronyms.
- An achievable and comprehensive project timeline and education/outreach plan are also important to the success of your proposal.
- Though not required, letters of stakeholder support for your project are highly sought after in the review and scoring process.
- Please review the documents located in the <u>Documents for Applying</u> section of the Western SARE <u>website</u> to strengthen your proposal.

#### Eligibility

Who is eligible for a Farmer/Rancher Grant?
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Who qualifies as a producer (Farmer or Rancher)?
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Who is considered a Technical Advisor (TA)?
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Is an NGO eligible to apply?
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Where can projects take place?

- The primary applicant (principal investigator, PI) for a Farmer/Rancher grant must be an agricultural producer - farmer or rancher.
- The PI must also work in collaboration with a technical advisor (TA), who will be required to provide a letter of collaboration and resume at the time of submission with the proposal.
- The project team may also include additional researchers, educators, outreach representatives, and other collaborators with appropriate expertise to complete the project.
- By USDA definition, you are a farmer-rancher if:
  - Your primary occupation is farming or ranching, and/or
  - You have a farm/ranch tax number, and/or
  - You have at least \$1,000 documented income from an agricultural operation
- If more than one producer is involved, each producer must be an independent and separate operator.

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- A technical advisor (TA) is someone who provides technical support for the research components of your project. They are expected to collaborate in the project activities including, experimental design, data collection, analysis, and synthesis, report writing, education and outreach, or any other activities. The role and involvement of the advisor in project implementation will vary, but their responsibilities towards the success of the project should be clearly defined in your proposal.
- This advisor may be a cooperative extension agent, researcher or educator, USDA-NRCS field staff, agricultural consultant, NGO qualified staff, or other agricultural professional with expertise to advise local producers and facilitate project dissemination.
- The PI of a Farmer/Rancher proposal must be a producer (as described above) and award funds can only be issued to an independent producer. However, NGO staff members that lead agricultural operations are eligible to apply as a PI if they meet the USDA definition of a farmer/rancher.
- If you are an organization working in collaboration with farmers, you may consider applying for the Professional + Producer program.
- The primary location of the project work must be in one of the U.S. Western states or territories which include: Alaska, American Samoa, Arizona, California, Colorado, Federated States of Micronesia, Guam, Hawaii, Idaho, Montana, Nevada, New Mexico, Northern Mariana Islands, Oregon, Utah, Washington, and Wyoming.

#### **Proposal Submission**



### **Budget and Reporting**

If selected, what is the timeline for receiving grant funds?

Will I be required to provide matching funds?

Will I need to submit receipts and invoices to receive payments?

Will I have to pay taxes on the grant funds?

If selected, what kind of reporting will be required?

- After notification that your Farmer/Rancher proposal was approved, you will be contacted by Western SAREs Fiscal Manager within a few weeks. Our Fiscal Manager and host institution, Montana State University (MSU), will work with you to finalize a Subaward Service Agreement. You can read more about the Western SARE Subaward Process here.
- Once your Subaward Agreement is fully executed, you will be issued your first payment for 50% of the total approved budget.
- Subsequent payments totaling 30% of the project budget will be disbursed in equal payments upon approval of annual progress reports, due March 15th of each year that the project is ongoing. The number of progress reports and amount disbursed annually will depend upon the length of your project.
- The final 20% of your project budget will be disbursed after the Final Project Report has been submitted and approved.
- Matching funds are not required of Western SARE grant recipients.
   However, if there are additional project-related expenses that are not covered in your proposal budget, you may want to specify for the grant review panel how these costs will be covered.
- No. However, keeping detailed financial records is required. MSU
  may, at any time, request receipts and backup documentation to
  ensure compliance with the terms and conditions of the
  Subaward Service Agreement and that project related expenses
  correspond with the proposed budget.
- Yes. MSU is required to report all payment to the IRS via a 1099 form. Please be sure to consult a tax professional or accountant if you have questions/concerns. Western SARE cannot provide advice or guidance pertaining to tax laws.
- Annual Progress Reports are required and due by March 15th
  of each year that the project is ongoing. A Final Report is also
  required and due no later than 30 days from the project end
  date as stated in the Subaward Service Agreement.
- Project reports should address the progress made on research objectives, education and outreach, learning outcomes, and project outcomes for the reporting period.
- The Final Report should describe the achievements of the project, detail results, describe events and materials produced by the project, and document impacts as well as recommendations for future research.
- If your project period is for one-year or less, only a Final Report will be required.
- Review this <u>document</u> for more information on reporting guidelines.