

Grant Programs Covered:

Research and Education

Research for Novel Approaches

Professional Development



https://www.streamtext.net/player?event=NortheastSARE

June 23, 2022 Noon – 1 p.m.

About Northeast SARE

Northeast SARE's Outcome Statement Agriculture in the Northeast will be diversified and profitable, providing healthful products to customers. Farmers and the people they work with will steward resources to ensure sustainability and resilience, and foster conditions where farmers have high quality of life and communities can thrive.





Northeast SARE serves:

Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, West Virginia & Washington, D.C.



United States Department of Agriculture National Institute of Food and Agriculture



In this webinar, we will:

Pick the grant program for your project

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Identify the grant program that best fits your ideas.

Meet our grant coordinators and a grantee





Discuss a strong preproposal



Get to know three of our grant programs...

- Research and Education
- **Research for Novel Approaches**
- Professional Development



Eligible Organizations

- Extension, colleges, universities
- For-profit businesses including consultants and farmers
- Municipalities
- Non-Profits
- Tribal governments
- State and Federal Departments
- Applicants and host organizations may be located outside of the Northeast region

Pick the grant program for your project

Grant Program	Project Activities Funded	Funding available per project	Project duration	Pre- proposal required?	Application due date	Contract start date	Eligible applicants	Required collaborators
<u>Farmer</u>	Test an idea with regard to production, marketing and other farm issues.	Up to \$30,000*	1 to 2 years	no	Late fall	March 1	Farmers (\$1k gross income) ¹	Technical advisor ²
<u>Graduate</u> <u>Student</u>	Applied research.	Up to \$15,000	1 to 2 years	no	Late spring	Aug 1	Enrolled graduate students	Faculty advisor
<u>Partnership</u>	Work with a farmer(s) to test an idea with regard to production, marketing and other farm issues.	Up to \$30,000	1 to 3 years	no	Late spring	Aug 1	People who work with farmers	Farmer collaborator(s)
Research and Education ³	Farmer education; may include an applied research component.	\$30,000 to \$250,000	1 to 3 years	yes	Preproposals in summer; full proposals in fall	March 1	Researchers, farmers, educators and others who work with farmers	Advisory committee
<u>Research for</u> <u>Novel</u> <u>Approaches</u>	Applied research.	\$30,000 to \$200,000	1 to 3 years	yes	Preproposals in summer; full proposal in fall	March 1	Researchers	Advisory committee
Professional Development ³	Education for educators and service providers who work with farmers.	\$30,000 to \$150,000	1 to 3 years	yes	Preproposals in summer; full proposal in fall	March 1	People who work with farmers, educators and/or service providers	Advisory committee

Notes: All grant programs require that proposals be submitted online. Projects may cover expenses such as labor, supplies, services and project-specific equipment but those costs used to start or expand farming operations (i.e., "regular" farm equipment and structures) are not allowed.

*Northeast SARE's Administrative Council voted to increase the Farmer Grant cap from \$15,000 to \$30,000 in Feb. 2021. More information about changes in grant program expectations will be released with the Call for Proposals later this year.

¹See Northeast SARE's definition of a farm at: <u>northeast.sare.org/farmdefinition</u>.

²See guidance for Farmer Grant Technical Advisors at: <u>northeast.sare.org/technicaladvisor</u>.

³These grant programs use an Outcome Funding model; learn more at: <u>northeast.sare.org/outcomefunding</u>.

Large Grant Program Differences

Grant Program	Performance Target	Project Activities Funded	Funding available per project	Typical applicants
<u>Research and</u> <u>Education</u>	Yes	Farmer education; may include an applied research component.	\$30,000 to \$250,000	Researchers, farmers, educators and others who work with farmers
Research for <u>Novel</u> Approaches	No	Applied research.	\$30,000 to \$200,000	Researchers
Professional Development	Yes	Education for educators and service providers who work with farmers.	\$30,000 to \$150,000	People who work with farmers, educators and/or service providers



Large Grant Program Similarities

Project Duration

• 1 to 3 years.

Preproposal

- Required.
- Advisory Committee required

Historically Underserved

• Service Providers and Farmers encouraged

• Use of Funds

- Allowed: Labor, materials & supplies, services, meeting & training expenses, subawards to partner organizations, indirect costs (10% max), and project-specific equipment.
- Not allowed: Those costs used to start or expand farming operations (e.g., "regular" farm equipment, land, and structures)





What is a Preproposal?

A short concept proposal – the most promising are invited to submit a full proposal. Length: ~ 1,000 – 1,500 words.

- **Required for:** Research and Education, Research for Novel Approaches & Professional Development Grant Programs.
- Applicants may submit up to two preproposals in each of the three programs (six total). Applicants may only submit one *full* proposal.

Review of Preproposals

- Reviewed by teams of peers (farmers, service providers, educators, researchers)
- All applicants receive feedback from review teams
- Final fundings decisions are made by the Administrative Council.

Preproposal planning

Northeast SARE does not require:

Host Organization approval at preproposal phase

Budget information at preproposal phase (detailed budget required for full proposal)

Matching funds



Other important details:

Funds reimbursed on net 30-day basis

Results of funded projects are part of public domain

Contact us as soon as possible to request disability-related accommodations





SARE Northeast SARE's

Preproposal Deadline: August 2, 2022, 5 p.m. ET

Full proposal invitations: August 29, 2022

Full Proposal Deadline: October 25, 2022, 5 p.m. ET

Award decision: Late February 2023

Contract Start Date: March 1, 2023

Large Grant Timeline

As part of our Diversity, Equity, Inclusion and **Justice Strategic Plan we** will be examining our grant programs and procedures and may make structural changes to our grantmaking systems. To accommodate that work, **these grant** programs may not call for preproposals in 2023.

Questions?



Research for Novel Approaches Grant Program



Kali McPeters Grants Coordinator (Graduate Student and <u>Research for Novel</u> <u>Approaches Grant Programs)</u> University of Vermont Phone: 802-651-8335, ext 555 Email: <u>kali.mcpeters@uvm.edu</u>

Research for Novel Approaches Grant Program

This grant program is for research that has a high likelihood of farmer adoption in the near future.

Total funding available: \$1.750.000

Typical amount per grant: \$30,000 - \$200.000

Average success rate:

37% of preproposals invited to submit full proposals. **30% of full proposals** funded.



Research for Novel Approaches in Sustainable Agriculture Grant Program 2023 Call for Preproposals

Preproposals are submitted online at projects, sare.org.

Important Dates

The online system will open to accept proposals starting on:

Preproposals are due no later than:

As part of Northeast SARE's Diversity, Equity, Inclusion and Justice Strategic Plan we will be examining our grant programs and procedures and may make structural changes to our grantmaking systems. To accommodate that work, this grant program may not reopen for preproposals in 2023.

Ouestions?

Visit the Northeast SARE website at: www.northeastsare.org/NovelApproaches. For questions about this call, contact Kali McPeters at: Irah.mcpeters@uvm.edu or 802-651-8335 x555.

About Northeast SARE

The Northeast Sustainable Agriculture Research and Education (SARE) Program offers competitive grants to farmers, educators, service providers, researchers, nonprofit staff, graduate students and others to



address key issues affecting the sustainability of agriculture throughout our region. Northeast SARE is one of four regional SARE programs funded by the USDA National Institute of Food and Agriculture (NIFA). The programincluding funding decisions-is driven by the Northeast SARE outcome statement:

Agriculture in the Northeast will be diversified and profitable, providing healthful products to customers. Farmers and the people they work with will steward resources to ensure sustainability and resilience, and foster conditions where farmers have high quality of life and communities can thrive. The Northeast region includes Connecticut, Delaware, Maine, Massachusetts, Maryland, New Hampshire, New Jersey, New York,

Pennsylvania, Rhode Island, West Virginia, Vermont, and Washington, D.C.

Northeast SARE University of Vermont 140 Kennedy Drive, Suite 202 South Burlington, VT 06403 802/851,8335

USDA Land Land Land Land Land National Institute of Food and Agriculture

Notheast SARE, one of four regional SARE programs, is hosted by the University of Vermont and is funded by the USDA hadronal mitting of Food and Application. USDA are equire opportunity provider and employed. Notheast SARE programs are offered to all without regard to rece, color, mitlonal origin, pander, religion, age, dealerity, political balants, escand coloration, and mattild or familial status.

Revised 11 May 2021



May 10, 2022 August 2, 2022, 5:00 p.m. ET

Insi	de
Abo	of the Grant Program
tise	of Funds
Gta	nt Timeling
Prer	aring Your Prenroposal 6
SAR	E's Grant Management em
Ster	-by-Step Instructions
Nex	Steps



Research for Novel Approaches Project Example

Culturally Meaningful, Regionally Adapted Seed: Making the Ujamaa Cooperative Farmers Alliance Market Ready

Daniel Tobin, University of Vermont & Ujamaa Cooperative Farming Alliance,

LNE22-456R





Professional Development Grant Program

Katie Campbell-Nelson Professional Development Program Coordinator Cornell Cooperative Extension Colombia & Greene Counties Phone: 413-834-1090







Nevin Dawson

Professional Development Program Associate Coordinator

University of Maryland Extension Phone: 410-479-4030 ext. 5 Email: <u>ndawson@umd.edu</u>

Professional Development Grant Program

This grant program is for the benefit of service providers who work with farmers.

Total Funding: \$1,000,000.

Typical amount per grant: \$30,000 - \$150,000.

Average success rate:

80% of preproposals invited to submit full proposals. 50% of full proposals funded.



NORTHEAST Professional Development Grant Program 2023 Call for Preproposals

Preproposals are submitted online at: projects.sare.org.

Important Dates

The online system will open to accept preproposals starting on:

Preproposals are due no later than:

As part of Northeast SARE's Diversity, Equity, Inclusion and Justice Strategic Plan we will be examining our grant programs and procedures and may make structural changes to our grantmaking systems. To accommodate that work, this grant program may not reopen for preproposals in 2023.

Ouestions?

Visit the Northeast SARE website at: www.northeastsare.org/PDP. For questions about this call, contact Katie Campbell-Nelson at kc2233@cornell.edu or 413-834-1090.

May 10, 2022

August 2, 2022, 5:00 p.m. ET

Insi	le	
Abo	it the Grant Program	2
Use	of Funds	4
Gra	t Timeline	5
Pre	arine Your Preproposal	6
	E's Grant Management m	6
Ster	by-Step Instructions	7
Nex	Steps 1	1

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Professional Development Grant Program Performance Target Example

17 Tribal farm staff will participate in train-the-trainer workshops and expand their capacity as agriculture service providers by developing culturally-relevant curricula on five topics (soil health, raised beds, planting plans, composting, and canning) and delivering 36 workshops to 150 subsistence and direct-market farmers in six Tribal Nations.



(*Optional Farmer Outcome*) 40 of these farmers will begin or expand a sustainable agriculture project as a result of attending an agricultural service provider-instructed community class.

Professional Development Project Example

The Northeast Climate Adaptation Fellowship to Support Vegetable and Fruit Farmers

Rachel Schattman, University of Maine, ENE20-164



Photo credit: Ryan Fitzbeauchamp, Climate Fellow rolling sweet clover for a tarped no-till planting.



Research and Education Grant Program



Heather Omand Associate Director (Research and Education Grant Program) University of Vermont Phone: 802-651-8335, ext 551 Email: <u>heather.omand@uvm.edu</u>

Research and Education Grant Program

This grant program is designed to directly benefit farmers.

Total funding available: \$2,250,000.

Typical amount per grant: \$30,000 - \$250,000.

Average success rate:

50% of preproposals invited to submit full proposals. 30% of full proposals funded.

Education is the required component. Performance targets do not include research.



Research and Education Grant Program 2023 Call for Preproposals

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Ouestions?

Visit the Northeast SARE website at: www.northeastsare.org/ResearchEducationGrant For questions about this call, please contact Heather Omand at: heather.omand@uvm.edu or 802-651-8335 x 551.

Inside about the Grant Program 2 Use of Funds Grant Timeline Preparing Your Preproposal Sten-by-sten Instructions. 7 Next Steps. 12

August 2, 2022, 5:00 p.m. ET

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Revised 10 May 2021



Research and Education Grant Program Performance Target Examples

- 100 farmers will adopt the use of integrative parasite control on their farms. Adoption of these techniques will be utilized in 2,000 or more sheep and/or goats, saving an estimated \$28 per head in reduced chemical dewormer usage.
- 80 farmers will document improved confidence in hemp production, 50 will report improved rotations, reduced production costs, and/or improved hemp yields of 200 lbs/acre on 50 acres.
- At least 10 farmers will establish a Black farmer marketing co-op to: 1) increase their agricultural sales by \$500, for a total increase of \$5,000; 2) increase access to land and financial capital; and 3) enhance social sustainability through improved mental health, wellbeing, and community connections.

Research and Education Project Example

Teaching Black Farmers in Baltimore City to Grow Ethnic Crops for Black Communities

Denzel Mitchell, Farm Alliance Baltimore, LNE21-419



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Meet a Grantee

Dr. Kwame Matthews

LNE21-418

Increasing the Use of a Natural Fungus to Control Internal Parasites in Small Ruminants





Questions for Kwame?





Contact staff anytime: <u>https://northeast.sare.org/about/northeast-sare-staff/</u>

Visit <u>www.northeastsare.org</u> for additional resources

Including: How to apply video Definition of a farm Last year's call for full proposals And more!

